## Walchand Institute of Technology, Solapur

## WIT-Institution's Innovation Council

## **Report of Seminar**

**Topic** : My Success Story' by successful Entrepreneur

**Details of Speaker**: Er. Samir Gandhi

Chairman and Managing Director of Kimaya Group,

Solapur

**Date** : 15/02/2022

**Timing** : 10:15 a.m.

**Proceedings**:

Er. Samir Gandhi explained initially the need of entrepreneurship. He then talked about the qualities of entrepreneur. He gave examples of the instances of his journey corresponding to these qualities. He told students about the various difficulties which aroused during his journey & how he faced those & became successful. He told students the difference between marketing & selling. He also talked about the diversification of the business done by him. He told students about the awards he received & the motivation got due to the same. He talked about the cost control in business mainly in the area of construction. He said that a good team is needed for the success of the business & a strong team of people with good knowledge is working with him. He further said that he has been active on various forums of real estate developers & this has helped him to build the contacts which further helped him to grow his business. Total 47 Civil engineering students & 5 faculty members participated in the event. Students got motivated by this speech.

## Glimpses of the session:



